

## PUSHING BOUNDARIES TOGETHER TO UNLOCK YOUR POTENTIAL

As a major player in the fashion, automotive and furniture markets, Lectra contributes to the Industry 4.0 revolution with boldness and passion by providing best-in-class technologies.



FOUNDED IN  
**1973**



**522 million euros**  
IN 2022 REVENUE



**53 million euros**  
2022 INVESTMENT  
IN RESEARCH  
AND DEVELOPMENT



**2,500**  
EMPLOYEES  
ACROSS THE GLOBE



**67**  
NATIONALITIES  
REPRESENTED

## THE LECTRA 4.0 STRATEGY, A LONG TERM VISION

Supported by a long-term vision, launched in 2017, the Lectra 4.0 strategy aims to position Lectra as a key Industry 4.0 player in its three strategic market sectors before 2030.

<p><b>Premium positioning</b></p> <p>High value-added solutions and services with strong business-line expertise.</p>	<p><b>Focus on three strategic market sectors</b></p> <p>Fashion, automotive, and furniture, with a specific approach for each in term of offers, organization and processes.</p>	<p><b>Customers at the heart of the activities</b></p> <p>A commitment from Lectra teams to do everything in their power to enable customers to make optimal use of its solutions.</p>	<p><b>4.0 services</b></p> <p>Gradually launched on the market, they will combine data analysis, Lectra's expertise and artificial intelligence, to enable customers to continuously improve their operations.</p>	<p><b>A committed CSR policy</b></p> <p>Capitalize on the Group's achievements in terms of CSR and continue leading the way by integrating social, ethical and environmental responsibilities in all business activities and practices.</p>
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CSR: Corporate Social Responsibility

## 2022 REVENUE BREAKDOWN

By region



28% Europe  
32% Asia-Pacific  
30% Americas  
10% Other countries

By market



52% Fashion  
30% Automotive  
10% Furniture  
8% Other industries

## RECENT ACQUISITIONS

The recent acquisitions have enabled the group to enter a new dimension.



Strengthen the Group's position in the market and facilitate continued expansion of its Industry 4.0 technology offers



Streamline collection collaboration



Optimize marketplace management



Automate fashion benchmarking



Trace fashion supply chain



Enhance the depth of Lectra's fashion software portfolio



Distribute exclusively Gerber's solutions in Turkey

## LECTRA'S OFFER AT THE LEADING-EDGE OF TECHNOLOGY

We develop state-of-the-art solutions that combine software, equipment, services and data. Premium solutions and technologies for fashion, automotive & furniture markets worldwide.

## iINDUSTRY 4.0



PRODUCT DEVELOPMENT	CUTTING ROOM	NEW SOLUTIONS FOR FASHION
<p><b>Software used in the creation and development of products</b></p> <p>(prototyping, pre-production and industrialization activities)</p>	<p><b>Equipment and accompanying software</b></p>	<p><b>PLM, PIM, DAM, Competitive benchmarking, Marketplace distribution, Traceability</b></p>

## PEOPLE

ACROSS MORE THAN 100 COUNTRIES, LECTRA PEOPLE ARE AT CUSTOMERS' SIDES TO PUSH BOUNDARIES.

OPEN-MINDED THINKERS



TRUSTED PARTNERS



PASSIONATE INNOVATORS



## RECOGNITION

A NEW DIMENSION  
RECOGNIZED BY THE  
ENTIRE ECOSYSTEM



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### About Lectra

As a major player in the fashion, automotive and furniture markets, Lectra contributes to the Industry 4.0 revolution with boldness and passion by providing best-in-class technologies.

The group offers industrial intelligence solutions - software, equipment, data and services - that facilitate the digital transformation of the companies it serves. In doing so, Lectra helps its customers push boundaries and unlock their potential. The group is proud to state that its 2,500 employees are driven by three core values: being open-minded thinkers, trusted partners and passionate innovators. Founded in 1973, Lectra reported revenues of 388 million euros in 2021 and is listed on Euronext (LSS). For more information, please visit [lectra.com](https://lectra.com)